## **VERSION 1** Data Sheet

## Control<sup>™</sup> - Diagnosis

Quantifying risk, identifying optimisation opportunities. Version 1's Control<sup>™</sup> Diagnosis service is a rapid, high value engagement designed to help an organisation determine their current risk profile and opportunities related to the management of software assets. The assessment is based around a maturity assessment against ISO and ITIL SAM standards.



The outcome of an engagement is a risk and opportunity assessment that identifies high level potential cost savings, cost avoidance and risks. Typical areas of risk assessed are audit, non-compliance, unbudgeted spend, 3rd party outsource dependencies and a general risk assessment. For example, using this service during planning for migration to cloud, virtualisation or refresh projects the assessment would provide recommendations on risk mitigation and benefit optimisation.

#### **Key Features**

- Rapid, high value engagement.
- Determines current risk profile.
- Delivers a SAM maturity assessment
- > Gateway to Version 1 Control<sup>™</sup>.
- Service components grow with needs
- Vendor agnostic service.
- > Platform integrates with all leading market tools.

Industry experts such as Gartner and FAST say that an effective Software Asset Management process can reduce your overall IT spend by 20%. Unlock these savings and more benefits with Version1 Control<sup>™</sup>



### Deliverables



#### Assessment 'Diagnosis' Report

A summary of statement of engagement scope & objectives and key customer objectives in relation to SAM. Recommendations next steps covering, potential for support cost savings, possible compliance exposures and financial implications, potential risks and issues, potential future opportunities for cost optimisation, structure and shape of further phases of the service.

#### Support Cost 'RAG' Analysis

Report showing contracts and support data listed by product line containing detailed product information, theoretical renewal value, discount calculated and RAG Rating including potential opportunities for cost reduction within this report.

#### License Contract Baseline Report

Catalogue of all license contracts and related paperwork including a gap analysis Inventory of all license entitlement identified. Summary of key contract attributes including, Entities covered, Rights granted, Constraints/dependencies, Nonstandard terms and Risks/issues.

#### Capability Maturity Model (CMM) Assessment

A visual depiction of customer's current SAM maturity levels and target maturity levels against four dimensions - Vendor relationship quality, Compliance management, Procurement best practice, Software cost management. A set of recommendations and actions for increasing customer SAM maturity where current levels fall below desired target.

## **Key Benefits**

- Cost saving Identification of cost saving opportunities through optimisation of software estate including RAG analysis identifies cost effectiveness of current contracts.
- Risk Mitigation Identification of potential compliance risks with proposed mitigation actions.
- Process Improvement
   Assessment of current
   procurement, compliance,
   cost and vendor
   management using CMM
   including identification of
   improvement areas.
- Improved Performance A consolidated view and summary of current contracts covering rights granted, constraints/ dependencies, nonstandard terms, risks/ issues.

# Take control of your software assets – talk to the Software Asset Management experts.







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