



**VERSION 1**

# Microsoft Enterprise Agreement Assist

## Manage cost, control risks and minimise effort in managing your Microsoft Enterprise Agreement (EA)

A Microsoft EA enables organisations to streamline licensing, access volume discounts and avail of additional support benefits.

However, without the necessary people, process and tools, there is a heightened risk of both financial waste and license non-compliance where Microsoft EAs are not tightly controlled.

## Microsoft EA Assist

Available as an on-demand or ongoing managed service, Version 1's EA Assist service includes a blend of license optimisation and management, and license advisory services enabling optimum EA lifecycle management.

By combining people, process, tools and the expertise of the Version 1 License Optimisation team, EA Assist enables organisations to maximise the value they attain from their Microsoft licensing agreement.

## Microsoft EA Assist Delivery Elements



### 1. Contract Analysis

- Understand current and future Microsoft contractual position.
- Verify license entitlement and technology guarantees.



### 2. License Position Development

- Compare license entitlements to deployment and usage data.
- Identify imbalances and target optimisation opportunities.



### 3. Current & Future State Analysis

- Confirm viability of license optimisation opportunities.
- Verify future state requirements and their associated licensing impact.



### 4. Negotiation Assistance

- Develop right-sized true-up and agreement renewal bill of materials.
- Negotiation strategy, formulation and assistance.



## Microsoft EA Assist Benefits



Prevent Microsoft licensing waste and control cost



Reduce software license non-compliance risk



Support strategic planning and accurate software license forecasting



Avoid the need to allocate internal resources to manage Microsoft licensing solutions



Take control and optimise Microsoft negotiations



Strengthen your Microsoft relationship with proactive EA management

Microsoft Partner



Gold Application Development  
Gold Application Integration  
Gold Cloud Platform  
Gold Cloud Productivity  
Gold Collaboration and Content

Microsoft Partner



Gold Data Analytics  
Gold Data Platform  
Gold Datacenter  
Gold DevOps  
Gold Messaging

Microsoft Partner



Gold Messaging  
Gold Windows and Devices

Microsoft Partner



Silver Communications  
Silver Enterprise Mobility Management  
Silver Security  
Silver Small and Midmarket Cloud Solutions

## Our Microsoft Credentials

✓ End-to-End Microsoft Capability

✓ Azure FastTrack Enabled

✓ Azure Partner Circle Since 2013

✓ One of the Largest and Most Certified Microsoft Practices in the UK and Ireland

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