



VERSION 1

Microsoft Enterprise Agreement Assist

Manage cost, control risks and minimise effort in managing your Microsoft Enterprise Agreement (EA)

A Microsoft EA enables organisations to streamline licensing, access volume discounts and avail of additional support benefits.

However, without the necessary people, process and tools, there is a heightened risk of both financial waste and license non-compliance where Microsoft EAs are not tightly controlled.

Available as an on-demand or ongoing managed service, Version 1's EA Assist service includes a blend of license optimisation and management, and license advisory services enabling optimum EA lifecycle management.

By combining people, process, tools and the expertise of the Version 1 License Optimisation team, EA Assist enables organisations to maximise the value they attain from their Microsoft licensing agreement.

Microsoft EA Assist Benefits



Prevent Microsoft licensing waste and control cost.



Reduce software license non-compliance risk.



Support strategic planning and accurate software license forecasting.



Avoid the need to allocate internal resources to manage Microsoft licensing solutions.



Take control and optimise Microsoft negotiations.



Strengthen your Microsoft relationship with proactive EA management.

Delivery Elements



Contract Analysis

Understand current & future Microsoft contractual position. Verify license entitlement & technology guarantees.



License Position Development

Compare license entitlements to deployment and usage data. Identify imbalances and target optimisation opportunities.



Current & Future State Analysis

Confirm viability of license optimisation opportunities. Verify future state requirements and their associated licensing impact.



Negotiation Assistance

Develop right-timed true-up and agreement renewal bill of materials. Negotiation strategy, formulation and assistance.

Gold

Microsoft Partner
Azure Expert MSP



Gold

Microsoft Partner



Talk to the Microsoft License Experts

www.version1.com/sam



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