

Microsoft Enterprise Agreement (EA) Assist

Manage cost, control risks and minimise effort in managing your Microsoft EA

Microsoft Enterprise Agreement Assist

A Microsoft EA enables organisations to streamline licensing, access volume discounts and avail of additional support benefits. However, without the necessary people, process and tools, there is a heightened risk of both financial waste and license non-compliance where Microsoft EAs are not tightly controlled.

Available as an on-demand or ongoing managed service, Version 1's EA Assist service includes a blend of license optimisation and management, and license advisory services enabling optimum EA lifecycle management.

By combining people, process, tools and the expertise of the Version 1 License Optimisation team, EA Assist enables organisations to maximise the value they attain from their Microsoft licensing agreement.

Microsoft Enterprise Agreement Benefits

- ✓ Prevent Microsoft licensing waste and control cost.
- ✓ Support strategic planning and accurate software license forecasting.
- ✓ Reduce software license non-compliance risk.
- ✓ Avoid the need to allocate internal resources to manage Microsoft licensing solutions.
- ✓ Take control and optimise Microsoft negotiations.
- ✓ Strengthen your Microsoft relationship with proactive EA management.



Delivery Elements

Contract Analysis

Understand current and future Microsoft contractual position. Verify license entitlement and technology guarantees

License Position Development

Compare license entitlements to deployment and usage data. Identify imbalances and target optimisation opportunities.

Current & Future State Analysis

Confirm viability of license optimisation opportunities. Verify future state requirements and their associated licensing impact.

Negotiation Assistance

Develop right-sized true-up and agreement renewal bill of materials. Negotiation strategy, formulation and assistance.